



Redefining prescription access across America

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#### Transforming the pharmaceutical fulfillment network without owning bricks and mortar.



#### Healthcare technology

Bringing pharmaceutical services to redefine prescription access across **America** 



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#### **Cost Transparency:**

Acquiring Peek Meds, one of the first Rx shopping marketplaces

\*\*Expected to close in Q22025\*\*



#### **Vertically-integrated:**

Ecosystem seamlessly connects manufacturers, pharmacies, providers, employers and patients



#### **Embedded Al:**

Removes costs & helps uncover new opportunities



#### **Full Stack Powering Patient Access:**

Technology platform, wholesale distribution, and a network of 6,000+ pharmacies



Removing barriers





Cutting costs





Streamlining the supply chain





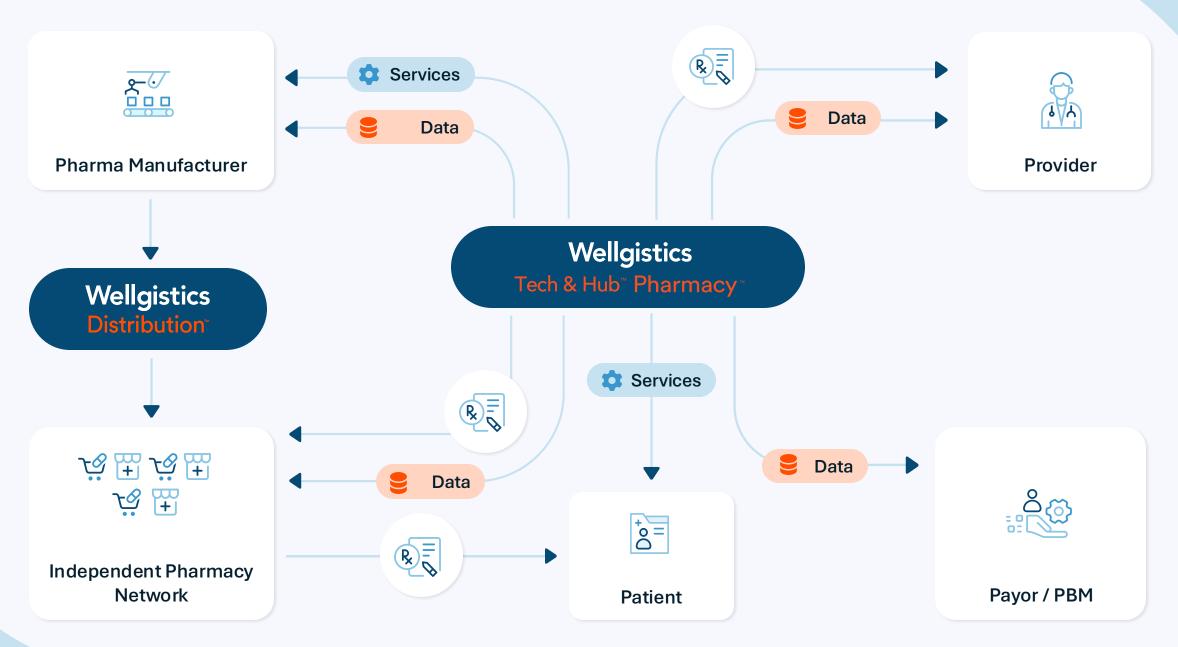
Delivering faster, more affordable treatment



# Investor Deck — Confidentia

#### Centralized Intelligence with Best-in-Class Services







Pharmaceutical costs spiraling out of control

+15% per annum

99% of employers

believe drug prices are a significant threat to healthcare affordability.

The market is broken.







## 82% of adults

believe the cost of prescription drugs is

### unreasonable

3 out of 10 adults skip treatments because

their drugs cost too much

Patients have had enough.

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## Multi-Billion Dollar Market for Drug Pricing Transparency





~\$1.1T

US Pharmaceutical market size, 2033P



\$16.9B+

Estimated Al-driven pharmacy tools market size by 2034



**27**%

Estimated CAGR Al-driven pharmacy tools, 2025-2034



~\$81B

Annual drug spend by self-funded employers, covering 154M+ patient lives



PBMs charge manufacturers

**Up to 60%** 

to access formulary



"Big Three" drug distributors control

95%+

of the market

#### We're changing the paradigm:

#### From the Manufacturer's door to the Patient's hands





Wellgistics Pharmacy<sup>\*\*</sup>



Manufacturer





Distribution



Pharmacy & **Network** 



0=

**Patient** 



**Employers see a significant reduction** in pharmaceutical costs



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#### Vertically Integrated, Tech-Driven Pharmacy Ecosystem







Wholesale Distributor + 3PL + Cold Chain

NABP Accredited in all 50 States

125+ Manufacturers6,000+ Independent Pharmacies(30%+ Market Share & Growing)



**Digital** Pharmacy and Hub **Platform** 

Patient App & Adherence Tools

**Nationwide Network** of Pharmacies



**Backend** Pharmacy Services **Clinical Concierge** 

PA's / Therapeutic Interchange Co-Pay / Discount Cards

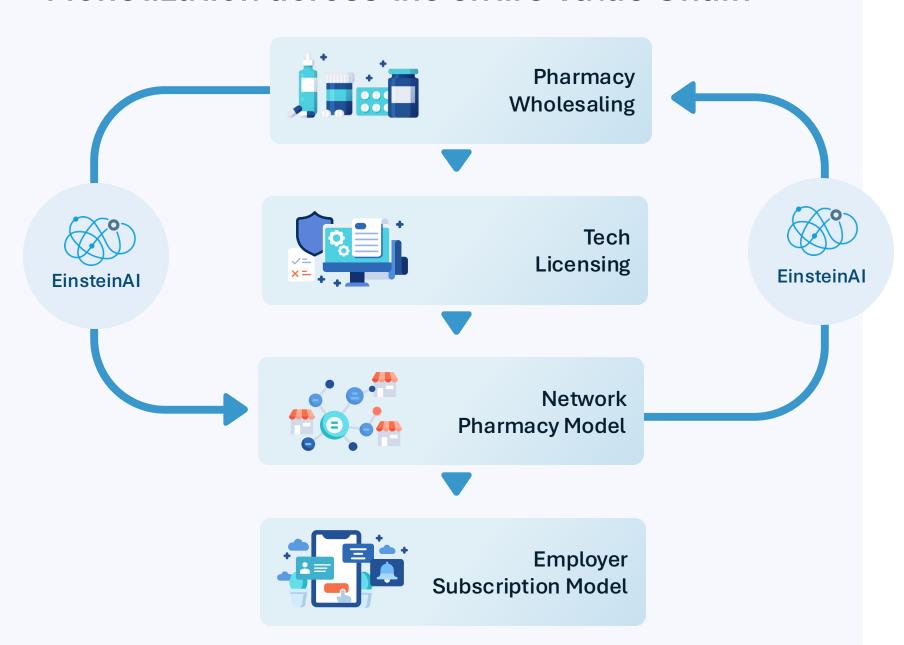
**35 State Licenses and Expanding**Direct-to-Patient Mail

Sources: Cardinal Health

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#### Monetization across the entire Value Chain





**Proprietary EinsteinAl allows** us to uncover opportunities using pharmacy **KPIs &** point-of-sale data.

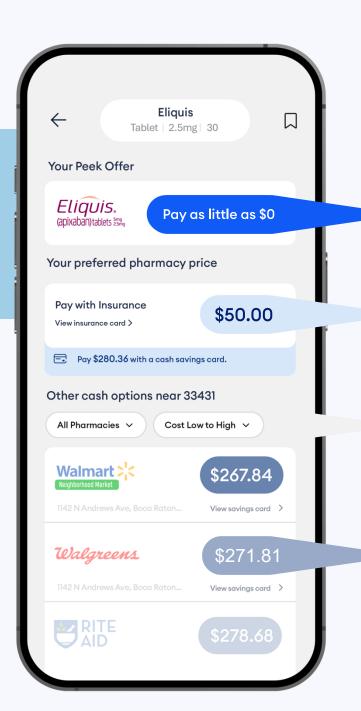
## Acquisition of Peek Meds:

# One of the *first*Rx shopping marketplaces

Other popular Rx savings programs only reveal their own pricing...



We harness the power of savings solutions available to patients and employers.





Highlights pharma **copay offset programs** to promote added savings

Includes patient's insurance price

Integrates **multiple** cards & discount programs to find the **lowest** cash price

Compares prices at **nearby** pharmacies

**Designed** to protect employers from fiduciary lawsuits

#### Vertical integration means we can do what others can't.

Unlike other popular Rx savings programs that **only** reveal their own pricing, and **require a lengthy time to implement...** 

We combine technology, supply chain, and market access expertise to harness the power of savings solutions from manufacturer direct, employer, and copay card marketplaces. Available to patients and employers – delivered immediately, without the wait or middleman markup.



#### **Peek Meds Acquisition:**

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#### Unlocking **B2B2C** distribution



18-23%+

Top-line cost savings



2M+

Claims evaluated in last 6 months



95%

NDCs match

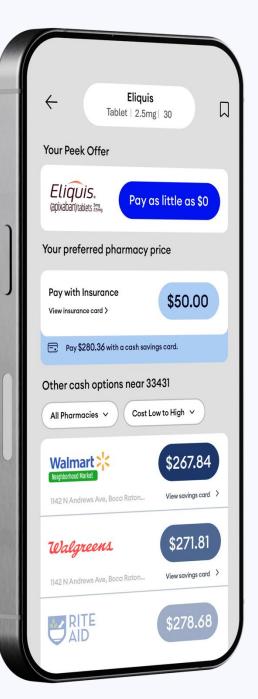
Industry-leading partners include:













Drives patient engagement & reduces abandonment



Expands market endpoints with B2B2C distribution



Allows manufacturers to fulfill direct-to-consumer via Wellgistics

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## Wellgistics AI: Leveraging AI to make our process faster, simpler and easier



Launched **2024** 



**Direct Al integration** with our existing tech stack

#### Improve patient access with key components:















**Al Consent** 

AI Enrollment

Al Benefit Verification Al Prior Authorization

Al Copay Assistance

Al Sales

Al Customer Service

#### **Unified Tech Platform**







Seamless Pharmacy Operations



Direct Manufacturer Fulfillment



Patient Savings Transparency



**Better Patient Access** 



#### Wellgistics' sustainable moat through vertical integration



#### **Distribution**

- Manufacturer Direct Relationships
- 3PL & Cold Chain Capabilities
- Speed Advantage over Incumbents

In-house Distribution

#### Tech & Hub™

- Hub Services
   Central Ecosystem
- Integrated AI
- End-to-End
   Pharmacy Software
   Integrations



Full Tech Stack



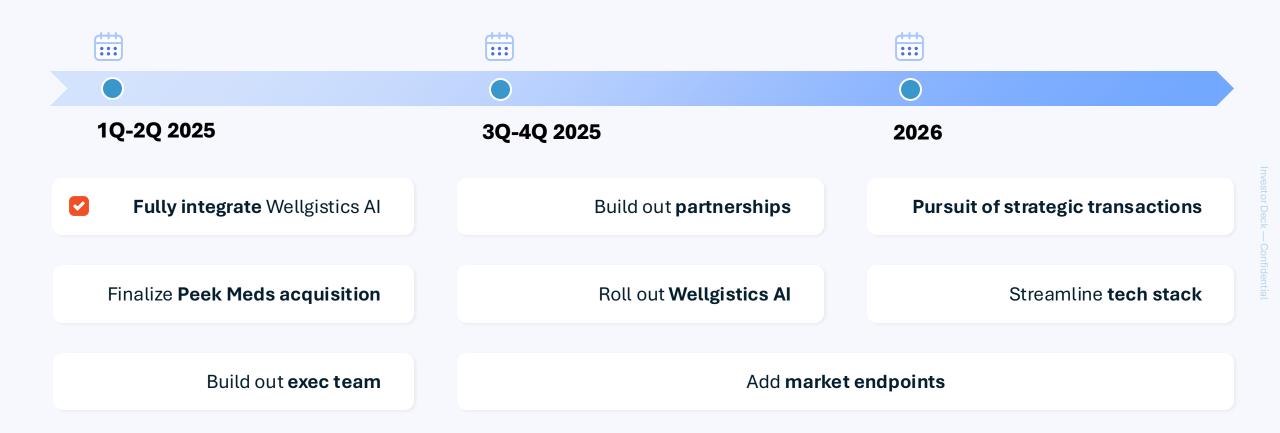
In-house Pharmacy

#### **Pharmacy**™

- 35 State Licenses & Expanding
- 6,000+ Pharmacy Network Nationwide
- (Peek Meds) Direct Path to Patients

#### Vertically-Integrated Prescription Integration Timeline





We plan to launch **differentiated products** that deliver even more value, access & transparency to patients.

#### Expert leaders in growth execution





Brian Norton CEO

Financial leader with 23+ years of progressive experience in cross border M&A, VC &, PE fund raising



Tony Madsen

Managing Partner of Healthtech investor Nomad Capital, with focus on first-mile of drug distribution (wholesale, distribution network & supply chain)



Mark DiSiena, CPA, Attorney, MBA

Advisor and CFO for publicly-listed companies with prior roles at Oracle, LVMH and PWC; CA CPA and retired attorney



Srini Kalla

Former senior IT executive at OptumRx and Elevance Health, with a focus on Pharmacy and PBM healthcare technology, leading major technology initiatives and M&A activities



Michael Navin

- Founded Peek Technologies & previously exited EMG to Ogilvy Health
- \*\*Effective upon the closing of Peek Acquisition\*\*



Shelley Bailey
CSO

Former co-owner and CEO of Central Drugs Specialty Pharmacy, founder of Famlee Health, and Chair of Oregon Prescription Drug Affordability Board



Jason Lang, PharmD
President of Distribution

Serial entrepreneur with multiple 7-figure exits, founded multiple pharmacies; prior role in Pharmacy Management with Walgreens



Dr. Shafaat Pirani, PharmD, BCGP
Chief Clinical Officer

Previously Chief Clinical & Regulatory Compliance Officer, Bonum and TRxADE Health; formerly EVP DelivMeds and Director Ops for an independent mail-order facility

#### Landmark support for PBM reform at Federal & State level



#### Current administration has clearly expressed its support for:

- Lowering the cost of prescription drugs
- Patient costs transparency
- Health equity with patient access
- **\\'** Fair, transparent & open markets
- Open competition

Fact Sheet: President Donald J. Trump Announces Actions to Make Healthcare Prices Transparent

The White House

February 25, 2025

#### EMPOWERING PATIENTS THROUGH RADICAL PRICE TRANSPARENCY:

Today, President Donald J. Trump signed an Executive Order to empower patients with clear, accurate, and actionable healthcare pricing information.

Fact Sheet: President Donald J. Trump Announces Actions to Lower Prescription Drug Prices

The White House

April 15, 20

**LOWERING PRESCRIPTION DRUG PRICES:** Today, President Donald J. Trump signed an Executive Order to expand on the historic efforts of his first term to lower prescription drug prices.

- The Order directs the Department of Health and Human Services to take steps to significantly reduce drug prices for American patients.
- It delivers lower drug prices for Medicare and the seniors who rely on it by:



Wellgistics Health's promise of faster, cheaper, more transparent prescription care is well-aligned with the administration's policy goals



#### Wellgistics Health is seeking to:





Expand our **vertically integrated** pharmacy and
distribution **network** 



Accelerate direct-to-manufacturer programs to deliver lower-cost, higher-access prescriptions



Grow employer carve-out solutions to increase transparency and affordability in prescription benefits





Deploy Al-powered technologies like Wellgistics Al and Peek Meds Marketplace at national scale



**Drive strategic partnerships** with manufacturers, employer groups, and healthcare organizations

#### The Future We Create



#### Imagine a world where...



Employers lower prescription drug costs by up to 60%.



Patients get instant, real-time access to the best price at their chosen pharmacy.



Manufacturers bypass rebate middlemen and reach patients directly — faster and more profitably.



Technology powers a seamless, transparent prescription experience across America.

Wellgistics Health is leading the transformation toward a smarter, more affordable, patient-first prescription ecosystem.



# Prescription Price Transparency.



#### Contact

#### **Brian Norton**

bnorton@wellgisticshealth.com (435) 669-6312

wellgisticshealth.com





Annex

#### **Board of Directors**



Suren Ajjarapu Chairman

- Founder, Chairman, and CEO of TRxADE Health, Inc. (n/k/a Scienture Holdings, Inc.)
- Entrepreneur with leadership in Pharmaceuticals, Biofuels and Information Technology sectors
- We Education: MS in Environmental Engineering and an MBA specializing in International Finance and Management, and the Venture Capital and Private Equity program at Harvard University



Prashant Patel
Vice Chairman

- Co-Founder, Director, President and COO of TRxADE Health, Inc. (n/k/a Scienture Holdings, Inc.)
- Pioneered innovative technology for secondary distribution, reverse distribution, and logistics
- We Education: Bachelor of Pharmacy from the University of Nottingham/UK and an MSC in Transport, Trade & Finance from Cass Business School, City University, UK



**Don Anderson** *Board Member* 

- Previously the President & CEO of Independent Pharmacy Cooperative (IPC) from 2009-2022, Board Member of the Federation of Pharmacy Networks and Choice Rx Solutions
- Mergers and acquisitions, business operations, sales, and marketing
- We Education: Bachelor of Science in Business, Master of Business Administration from Chadwick University



Michael Peterson

Board Member

- Former investment banker with 15 years at Goldman Sachs & Co. and Merrill Lynch
- Founder & CEO, Lafayette Energy; Former interim CEO of Trio Energy (NYSE: TPET), and founded PEDEVCO (NYSE: PED)
- W Education: MBA, Finance and BS, Statistics & Computer Science from Bringham Young University



Rebecca Shanahan
Board Member

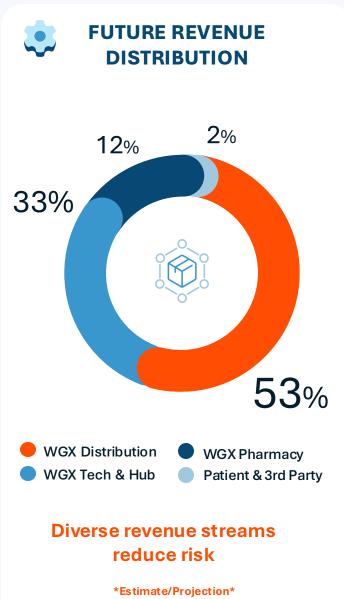
- W Board of Directors of the National Association of Specialty Pharmacies, Proxsys, Hatch and TruDataRx
- Built and led specialty and compounding pharmacies:
  Priority Healthcare, Aetna Specialty Pharmacy,
  Oncology Therapeutics Network, Oncology Plus,
  Shoppers Drug Mart and Avella Specialty Pharmacy
- **Education:** Indiana University School of Law

## Investor Deck — Confident

#### Revenue & Margin









Revenue shifts from low margin distribution to higher margin services



#### Leaders in executing growth strategies







- Financial leader with 23+ years of progressive experience in cross border M&A, VC & PE fund raising
- Extensive track record of success and expertise in healthcare, technology, and pharmaceutical supply chain innovation
- W Has led high-performing teams to accelerate market growth and revenue recognition



Michael Navin

- W Big & small pharma experiences
- Founder of Peek Technologies transparency tool for prescription drugs
- Started EMG launched 150 drugs, getting payors & MFRS together, sold to Ogilvy Health
- Strong background in branding, market access, trade & distribution



Shelley Bailey CSO

- Chair of Oregon Prescription Drug Affordability Board (PDAB) since 2022
- Formerly co-owner and CEO of Central Drugs Specialty Pharmacy, exited to ProCare (CVS) in 2018
- Founded Famlee Health, a digital health company focused on affordable fertility treatment
- Experience with supply chain from pharma, payor, to patient



Tony Madsen

- Deep experience in past roles with CEO Brian Norton
- Focus on first-mile of drug distribution (wholesale, distribution network & supply chain)
- Managing Partner of Nomad Capital, an investor in healthcare, tech and regulated industries
- Prior role as Director of Cybersecurity at Cingo Solutions, a SOC2-certified managed detection and response cybersecurity provider

#### **Operational Highlights**



#### Q1 2025 OPERATIONAL HIGHLIGHTS INCLUDE:

22

New Pharmaceutical Manufacturers Onboarded

**57** 

New Prescription Drug Products Integrated into the Portfolio

**354** 

New Independent Pharmacies Added to Nationwide Network

**Target Margin** by business line

Q1 2025 Operational Highlights	Q1 2025
New Pharmacy Manufacturers Onboarded	22
New Prescription Drug Products Integrated into Portfolio	57
New Independent Pharmacies Added to Nationwide Network	354
Distribution	10.7M
SG&A of 31.2M less 27.8 in no cash stock comp, Net	3.4M
EPS less non-stock comp	-0.3