

NASDAQ: WGRX

Addressing a Broken System

Patients Face Rising Costs & Terrible Choices

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15%

Rising Prescription Costs Per Year

Patients are faced with rising medication costs - 10-15% -avg drug increase per year

Source: CMS, AHA, Drug Channels

95%

Lack of Access Due to Monopolies

95% of access to and pricing of U.S. Drugs are controlled by the Six Largest PBMs/Payors

Source: FTC. Market Watch

1 in 3 🛉 🛊

Adults Skip Prescribed Meds Due to High Costs

Insurers' lack of coverage force a third of patients to skip prescribed medications.

Source: KFF: Kaiser Family Foundation / CAP: Center for American Progress



PHARMACIES

Face pressure from major wholesalers and PBMs, who control drug pricing and often keep manufacturer rebates, increasing costs and shrinking pharmacy profits.



DRUG MANUFACTURERS

Are stuck in PBMs' costly rebate programs, as well as regulatory mandates, compliance penalties, and delayed payments—with limited visibility into patient outcomes.



🛱 EMPLOYERS / HEALTHCARE PAYORS

Trapped by PBMs — Face annual price increases which they cannot understand, & which impacts the quality of coverage they provide to their members.



HEALTHCARE PROVIDERS

Operate blind—with limited visibility into drug costs, coverage, or fulfillment status, causing treatment delays and patient non-adherence.

The Wellgistics Health Solution

OUR THREE-PART ECOSYSTEM



A 50-state NABP-accredited wholesale distributor with 3PL and cold-chain capabilities that supplies over 6,500 pharmacies - covering one-third of U.S. independents—at 35-50% savings. Equipped with a dynamic sales team powered by data science, we are driving results for our manufacturer partners.



The middleware technology connects patients, employer groups, providers, pharmacies, payors, and pharma partners to streamline prescriptions, boost adherence, and enhance outcomes. The tech powers an end-to-end, patient-centered pharmacy service through a national fulfillment and clinical services network.



A direct-to-patient pharmacy serving 49 states nationwide for pharmaceutical manufacturers and TPA partners with complete customization of formulary options. It also operates as a central dispensing hub with in-house fulfillment, a call center, and dedicated customer support.

Wellgistics Health operates a fully integrated healthcare ecosystem that connects drug manufacturers directly to pharmacies, patients, employers, and healthcare providers.

Key Differentiators



OWNING THE FULL STACK

We own the full stack: wholesale, digital pharmacy, hub services, tech platform, and analytics



PHYSICAL & DIGITAL RAILS

We integrate physical infrastructure with an endto-end AI powered tech stack



ELIMINATING MIDDLEMEN

We eliminate middlemen by delivering prompt, transparent, and rebate-free pricing



INDEPENDENT PHARMACY FOCUS

Our hub activates independent pharmacies, bringing care closer to home

Revenue Sources



Prescription Fulfillment Fees

via our wholesale and pharmacy operations



SaaS Platform Fees

from pharma, providers, pharmacies, and



भूदे Hub Services Fees

for benefits management, prior authorizations, and patient support from drug manufacturer



White-Label & DTP **Program Fees**

from patients via our wholly owned pharmacy



Subscription Fees

from patients and pharmacies



AI Analytics Fees

from drug manufacturers and employer groups

Operational Highlights



6,500

Total Pharmacies engaged



♣ 12,500+

Total Products/NDC's



518.65M

2025 Q1 + Q2 Pro Forma Revenue



蒸 200+

Manufacturers to date



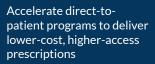
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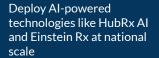
Pharmacies added in Q1 & Q2



Full Stack Tech Platforms: Einstein Rx + HubRx Ai







Grow employer carveout solutions to increase prescription benefits transparency & affordability

Drive strategic partnerships with drug manufacturers, employer groups, & health organizations

Pursue strategic acquisitions that expand WGRX suite of core prescription logistics verticals

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